



*in this issue >>>*

- Chrysler Pacifica*      *Easy Access into Home*
- Need A Lift*            *Internet Purchases -*
- Meet Our Team*        *Buyers Beware*
- New Team Members*   *Reliable Service You*
- Spring into Action –*   *Can Trust*
- Before Your Trip*        *Final Thoughts*

**May 2018**

**Quarterly Newsletter Team Adaptive Inc.**

# TEAM TALK

## *Our Locations >>>*

### *Corporate Office*

*978 Tommy Munro Dr.*  
*Biloxi, MS 39532*  
*(228) 388-5700*

### *Biloxi*

*978 Tommy Munro Dr.*  
*Biloxi, MS 39532*  
*(229) 388-5700*

### *Mobile*

*1251 Boltons Branch Dr.*  
*Mobile, AL 36606*  
*(251) 471-1088*

### *Panama City*

*1201 Harrison Ave.*  
*Panama City, FL 32401*  
*(850) 522-0059*

### *Website*

[www.teamadaptive.com](http://www.teamadaptive.com)

## *BraunAbility Chrysler Pacifica*

### *The most spacious wheelchair-accessible vehicle in the industry*

The most spacious wheelchair-accessible vehicle in the industry, the BraunAbility Chrysler Pacifica features AccessAbility technology, including an aerospace inspired sliding door extension and the industry's widest side-entry ramp, with rear-axle space.

Every inch counts: The BraunAbility Pacifica offers 56" of door height and 34.5" interior width, so you have plenty of room for entry with either your manual or power wheelchairs, even the larger ones. The XT version for our taller clients offers extra interior head room.

Equipped with BraunAbility's Quiet Drive™ system, which is now standard on every BraunAbility vehicle,

Quiet Drive provides a 25% noise reduction inside the cabin of the vehicle.



**Taking the High Road**

The Chrysler Pacifica includes hands-free door option not just for the rear tailgate, but for the sliding doors on either side, this feature allows access to the vehicle without deploying the lift or waiting on the knell for quick access.

BraunAbility has always taken the high road by listening to its customer and dealers to provide solutions for the needs of the wheelchair bound. The BraunAbility Chrysler Pacifica interior is the most spacious in the industry, the competing conversion companies have been unable to match the door height or interior width. Team Adaptive prides itself on being an exclusive BraunAbility dealer

# Need a Lift

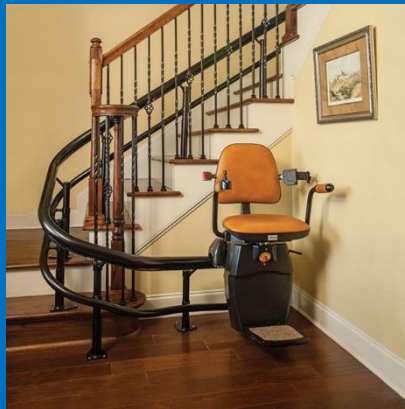


## Vehicle Lifts

Team Adaptive has a wide array of vehicle lifts received from the top lift manufactures to fit most cars and trucks. To ensure safe transportation call your local Team Adaptive office to check the compatibility for both your vehicle, scooter or power wheelchair

## Stair Lifts

Need access to the 2<sup>nd</sup> story of your home and just can't manage the stairs any longer, contact your location Team Adaptive office to come out measure and quote a stair lift to make your life easier.



## Pool Lifts

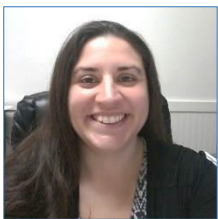
Don't miss out on pool time this summer, Team Adaptive can install a pool lift to meet your needs



## Bath Lifts

Missing those days of soaking in the tub, let Team Adaptive provide a bath lift in your home today and let the relaxing begin.

**2 NEW**  
TEAM MEMBERS



*Candace  
Workmeister*



*Kimberly  
Paugh.*

Candace is located in the Panama City office and Kimberly is in Biloxi. We welcome both ladies to our Team. Candace has worked for many years in the mobility industry and Kimberly will be taking over our Veterans Affairs Department.

together everyone  
**TEAM**  
achieves more



*Scotty Schonewitz  
Owner*



*Stephanie Mills  
Manager - Biloxi*



*Ashley Mullins  
Manager - Mobile*



*Tina Pate  
Manager - Panama City*



The Management Team here at Team Adaptive has a combined experience of more than 80 years in the healthcare industry. As both DME and Mobility Specialist their ultimate goal is to meet your needs and provide the most advance state-of-the art products. Each member of our team strives to give individual attention to our patients and clients ensuring that we meet their handicap needs and help them to become more independent.

. Give them a call today

# Spring into Action before you leave on that Summer Vacation

*Before you pack those bags and hit the road for that long awaited vacation take time to make sure your BraunAbility vehicle is ready to go..*



- Schedule your vehicle for Preventative Maintenance – this could help eliminate those unexpected surprises
- Stay in contact with you location dealer (always keep their business card handy)
- Be familiar with your backup system – For those emergency situations make sure everyone knows how to operate the backup systems
- Keep your vehicle clean especially in door tracks – dirt and debris are the main culprit for slide door and ramp malfunction
- Check you cooling system
- Check your tire and oil pressure

## Have Fun & Safe Travels

### Internet Purchases Caution



Many customers are choosing the internet for purchase solely based on price. However, there are hidden risk that accompany buying from some online companies especially in the healthcare industry.

- Online companies are not regulated to adhere to HIPAA laws. These are the laws that protect your health information like your need for medical equipment
- Very few online companies provide technical support if you have a problem with your purchased product
- Many do not accept refunds
- Some manufacturers do not honor warranties from online purchases
- You are at a higher risk of identity theft as some of these companies sell your information.

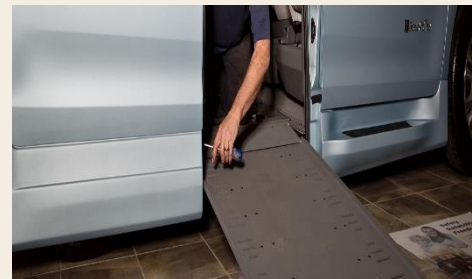
Team Adaptive strives to remain competitive on pricing nevertheless some on-line companies are buying low quality products , refurbished and even seconds (products that do not meet manufacturer quality standards and sold at a discount rate) and the customer is the one that suffers. Weekly Team Adaptive receives repair request from customers that purchased their equipment online.



### Easy Access into Your Home

*Team Adaptive offers the highest quality modular ramps in the market today that can provide ease and safe entrance into your home. Call your local Team Adaptive office for a quote*

### Reliable Service you can Trust

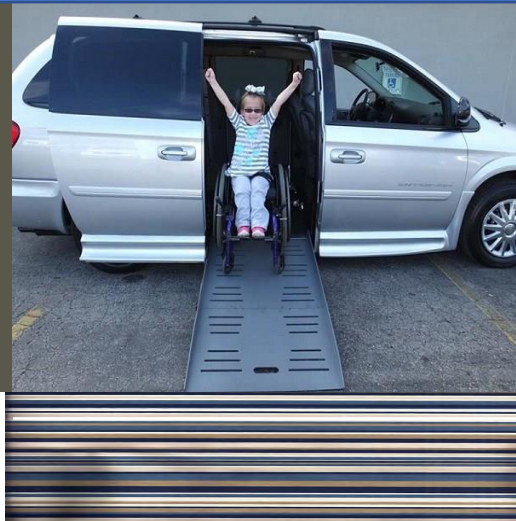


**Team Adaptive Service Team works diligently to repair your vehicles and get you up and running. All of our techs are NMEDA and BraunAbility Certified as well as being trained by multiple scooter and wheelchair manufacturers. For your BraunAbility handicap accessible vans they are the Masters. They do work on the “other” competitor vehicles even without the manufacturer’s technical support to get your equipment operational. The goal of our Service Team is to provide quality service and get you back on the road as soon as possible.**

### Our Team is at Your Service

# final thoughts...

*How many times do you go into a business and read the postings on the wall. For most of us not many. But sometimes it is very revealing into the company and their dedication to excellence and providing quality service and products.*



Team Adaptive not only strives to provide quality service and products but their dedication is publicized in their posting and proud of their accreditations.

ACCREDITATION is the certification of competence in areas of expertise, and of the integrity of a company validated by an authorized accrediting body.

Team Adaptive is very proud of its Accreditation Standings in both the Medical Equipment and Mobility Industries



HQAA (Healthcare Quality Association on Accreditation) is authorized by the US Department of Health & Human Services to survey, audit and inspect the operations of Medical Equipment companies throughout the country and provide those companies that meet the quality standards with accreditation. Audits with HQAA is performed without notice and a minimum of every three years to ensure the operation meets all State and Federal Healthcare regulations, guidelines and standards.



The Quality Assurance Program (QAP) is the only nationally recognized accreditation program for the adaptive mobility equipment industry. Organizations that receive this accreditation must undergo inspections and audits at least annually to ensure compliance to the QAP Rules, NMEDA Guidelines, certain aspects of the Americans with Disabilities Act (ADA), the National Highway Traffic Safety Administration's (NHTSA) and Federal Motor Vehicle Safety Standards (FMVSS)

## In The Next Issue

*Hottest BraunAbility deals for the Summer*

*Can Your Vehicle Handle the Heat Scootabout – An Informative Look at Scooters and Power Wheelchairs*

**Coming soon >>> August 2018**

## Visit our Website and Facebook Page

Our inventory is continually updated on our website to keep you up-to-date on available vehicles and services offered. "Friend" us on our Facebook page to receive interesting and informative post.

# TEAM ADAPTIVE MEDICAL

[www.TeamAdaptive.com](http://www.TeamAdaptive.com)